

CoCounsel Release Notes: 9/5/23

Released:

New skill: Draft correspondence

You will now have the ability to draft letters and emails through the "Draft correspondence" skill. "Draft correspondence" supports documents without strict formatting requirements, such as demand letters, preservation letters, and acknowledgement letters. This new skill aims to help provide a first draft of routine, frequent correspondence.

Step 1: Select "Draft correspondence" skill

To launch this application, select the "Draft correspondence" skill on the Skills modal under the "Universal" category, shown in the green boxes below:



Step 2: Fill in Type, Tone, & Recipient's Name

After selecting the skill, a pop-up will appear for you to select the:

• <u>**Type</u>** of correspondence - Email or Letter (shown in the blue box in the screenshot below)</u>

- <u>**Tone</u>** of correspondence a dropdown option: Adversarial, Formal, Neutral, or Casual (shown the pink boxes).</u>
 - Note: Selecting the tone is optional. If you do not choose this option, CoCounsel will automatically use the "Neutral" option.
 - You also have the option to change the tone in the same letter or email (see Step 4.2 Refine results).

Tone	
Adversarial	^
Select a tone (optional)	
Adversarial	
Formal	
Neutral	
Casual	

• **<u>Recipient</u>** of the correspondence - a text-filled option of who you want the correspondence to be addressed to (shown in the orange box)

🗹 Draft Correspondence		×
Step 1 of 2 Correspondence Details		
Select correspondence type C Email Letter		
Tone Adversarial		
John Wick		
		Draft Correspondence

In this example, a cease and desist letter will be used. Therefore, an "Adversarial" tone was selected.

Step 3: Enter Correspondence prompt

Enter in your prompt with the conditions for your correspondence situation. In this example, we will be generating a trademark cease and desist letter to a party that is infringing upon a federally registered trademark:



Step 4: Review Legal Authorities Flag, then Download, Copy, or Refine Results CoCounsel's output will generate a draft that you can use as a starting point for your correspondence:

🗹 Draft Corre	espondence
	Subject: CEASE AND DESIST – Unauthorized Use of Trademark X
	Dear Mr. Wick,
	I represent "Company Y", the holder and exclusive owner of the federal registration for "Trademark X". Your attention is drawn to your product, specifically its use of a logo that bears a striking resemblance to "Trademark X". The conduct from your end constitutes a severe and direct infringement of "Company Y's" legal rights.
	Your infringement of "Trademark X" has come to our notice. This unauthorized use has unequivocally infringed upon "Company Y's" trademark rights, diluting the brand value and causing enormous confusion in the marketplace. We possess robust federal protection for "Trademark X", and as the holder of such rights, "Company Y" has exclusive right to use this trademark.
	Under the 1946 Lanham Act (<u>15 U.S.C.</u>) to 1051 et seq), the unauthorized use of a federally registered trademark constitutes a trademark infringement liable to legal action. Further, such activity can lead to significant penalties, both civil and criminal, and grounds for punitive damages pursuant to section 35(a) of the Lanham Act (<u>15 U.S.C.</u> § 1117(a)).
	Hence, effective immediately:
	1.
	Stop all use of any logo or mark in any marketing materials, products, digital platforms, or otherwise that infringe "Trademark X".
alpful? 16 91	🗘 Refine results 🛛 💆 Download 🗖 Copy

Step 4.1: Review Legal Authorities Flags

Please make sure to review the "Legal Authorities Flags," indicated in blue banners at the very top of CoCounsel's output, shown below:

(i) Reminder to view all legal references

This correspondence includes references to the 1946 Lanham Act (15 U.S.C. § 1051 et seq) and section 35(a) of the Lanham Act (15 U.S.C. § 1117(a)). Please ensure that any quotations, references, or paraphrases of legal authorities are accurate and up-to-date. CoCounsel does not have the ability to directly consult any external legal sources while drafting.

(i) Draft Correspondence skill cannot access legal sources

It looks like you may be asking CoCounsel to cite legal authorities in your correspondence. CoCounsel does not currently have access to any external legal sources while drafting. Please review the below correspondence to ensure accuracy.

While this skill **may** recommend legal references, it is important to **review all references to legal authorities for accuracy**. "Draft correspondence" does not cite legal authorities, and will not fetch case law in your results.

• Tip: You can verify legal references and its applicability in CoCounsel by using the <u>"Legal research memo" skill</u>.

Step 4.2: Optional - Refine results

At the bottom of CoCounsel's output, you have the option to refine your results, indicated in the red box in the screenshot below:



Clicking "Refine results" will allow you to iterate on your results. In this example, refinement was used to specify the number of days for the recipient to send a written confirmation to cease infringement activities:

Is this helpful? 1		× Cancel refine results
	specify the written assurance must be provided in 14 days to stop infringement	
		>
	⑦ Learn more about CoCounsel ~	

Other Refinement Ideas:

Here are other examples of how you can refine your prompt. By refining the results, you can let CoCounsel do the editing for you:

• "Shorten to two paragraphs"

- *"Make the tone more formal"*
- "Delete the first paragraph"
- *"Reference attached contract in the last paragraph"*

Step 4.3: Download or Copy Results

You can also either download your results in a Word document, or copy your results to paste the text.

Market check - EDGAR M&A Database includes 3/25/23-8/19/23

An option in "Market check" is to use publicly available mergers and acquisition agreements filed with the SEC. Once you log into CoCounsel and launch the "Market check" skill, you can select the EDGAR Database. The EDGAR database will be pre-populated in this skill.

When "Market check" first launched on 5/1, the EDGAR Merger Agreements Database had merger agreements from 2021-2023. Now this database includes merger agreements from 1/1/2009-8/19/2023.

When you launch the "Market check" skill in CoCounsel, you can select the "Market Check Merger Agreements" database from AllSearch (shown in the red boxes):

≁ Market Check				×
Select a database				Hew database
Database name	Organization	Files	Date Added $\qquad \downarrow$	
Market Check Merger Agreement	CoCounsel	17,907	4/28/23, 8:28 AM	Manage

Home / My AllSearch Databases / Market Check Merger Agreements 2009-2023

Search Market Check Merger Agreements 2009-2023 by CoCounsel

Q Search with keywords, booleans, or sentences

▶ View all files (17907) >